

PROBLEM 3

Suppose you go into a store to buy a few items. After your items are added up, the cashier gives you a total that is about half of what you expected.

1.
 - a. Would you ask the cashier if there is a mistake before paying the amount?
 - b. Would you pay the bill and remain silent?
 - c. Would you pay the bill and then comment as you are leaving that the bill is not as much as you expected?
 - d. Would you do something else? What would you do?
2. What if the cashier is someone you know? Would this change what you would do? Explain why.
3. What if the cashier seems very sad about something? Would this change what you would do? Explain why.
4. What if the cashier is not very friendly? Would this change what you would do? Explain why.
5. What if the prices in the store are higher than those in some other stores around the area? Would this change what you would do? Explain why.
6. What if you suspect a cashier at the same store charged you too much for a previous purchase? Would this change what you would do? Explain why.
7. What if the store is not in your town, and you do not plan to return to the area for a long time? Would this change what you would do? Explain why.
8. What if you know the person who owns the store? Would this change what you would do? Explain why.
9. What if you have been out of work for six months and don't have a lot of money? Would this change what you would do? Explain why.
10. What if you are wealthy? Would this change what you would do? Explain why.

PROBLEM 9

Suppose someone you consider physically unattractive asks you for a date.

1.
 - a. Would you decline the date? If so, what would you say?
 - b. Would you accept the date?
 - c. Would you avoid having to say “yes” or “no” by making up an excuse?
 - d. Would you do something else? What would you do?
2. What if some of your friends think this person is physically attractive? Would this change what you would do? Explain why.
3. What if all your friends find this person physically unattractive? Would this change what you would do? Explain why.
4. What if this person asks you to a school event (for example, a basketball game), and tells you that the two of you would go just as friends? Would this change what you would do? Explain why.
5. What if some of your friends begin to laugh and tease you when they hear this person has asked you for a date? Would this change what you would do? Explain why.
6. What if you overheard some students teasing the person who asked you out and telling him or her that you would never accept? Would this change what you would do? Explain why.
7. What if this person is very shy, and this is the first time that he or she has asked anyone out? Would this change what you would do? Explain why.
8. What if this person asks you to a dance, but you are hoping to ask—or be asked by—someone else? Would this change what you would do? Explain why.